Sail America Industry Conference

Grow Your Business, Grow the Industry.



March 24-26, 2026

The Newport Harbor Hotel and Marina, Newport, RI



About **SAIC**

Sail America's Industry Conference is the premier gathering for sailing professionals. This day-and-a-half event delivers high-value education, hands-on workshops, and targeted networking. With more than 150 attendees—and growing—participants include senior decision-makers and influencers from the industry's most respected brands. As a sponsor, you gain direct visibility and meaningful engagement with leaders who shape the future of sailing.

Sail America, the trade association for the U.S. sailing industry, plays a vital role for all companies that are involved in providing sailing-related products and services.

| Tier | Price | Ads/Logo Placement | Exposure | Additional Benefits | |
|-----------------------------------|---------|---|---|---|--|
| Title Sponsor ONE Available | \$8,000 | Recognition in all advertising, marketing, and conference-related materials Logo on all conference signage, including name badges One (1) complimentary full page advertisement in the conference program Company logo on SAIC webpage | Opportunity to speak for five (5) minutes at a conference general session One boat at the regatta (if regatta occurs) Sponsor-designated name tag ribbon, table display of company collateral | Four (4) complimentary tickets to the conference and industry reception First right as Title Sponsor for the next SAIC | |
| Social Event Sponsor | \$3,500 | Company name or logo in all conference and social event-related marketing materials Company logo on SAIC webpage One (1) complimentary half-page ad in the conference program | Opportunity to speak to attendees at social event Sponsor-designated name tag ribbon Table display of company collateral | • Two (2) complimentary tickets to the conference and industry reception | |
| Platinum Sponsor | \$2,500 | Company name or logo included in all marketing and conference related materials Company logo on SAIC webpage page One (1) complimentary half-page ad in the conference program | Sponsor-designated name tag ribbon Table display of company collateral | One (1) complimentary tickets to the conference and industry reception | |
| Diamond Sponsor | \$1,500 | Company name or logo included in all marketing and conference- related materials One (1) complimentary half-page ad in the conference program | Sponsor-designated name tag ribbon | • One (1) complimentary tickets to the conference and industry reception | |

Dinner Raffle Donations (items valued over \$100)

- Any company or person may donate items for the auction
- All donations must be valued at \$100 or higher, and must be an item or items that are suitable to be raffled
- Recognition on a raffle promotional flyer given to all conference participants
- Donors are responsible for the shipment of raffle items to venue and/or the winner

General Sponsor: We can create custom sponsorships that meet your specific needs, – just call us!



The Newport Harbor Hotel and Marina, Newport, RI

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and Marina, Newport, RI

Sponsor Contract

| Company Nam | e: | | | | | | | |
|-----------------|------------|------------------------|----------------|------------|----------------|----------|--------------|--|
| Contact: | | | | | | | | |
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| Phone Number | : | | | | | | | |
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| Please indicate | e your pre | eferred level: | | | | | | |
| ☐ Title \$8,000 | □ Socia | al Event \$3,500 | □ Platinum | \$2,500 | □ Diamond S | \$1,500 | | |
| ☐ Raffle (provi | de short d | lescription and v | alue below. Em | iail a pho | to to: info@sa | ilameric | a.com): | |
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| Payment Infor | mation: | | | | | | | |
| ☐ Mastercard | □ Visa | (We do not acce | ept AMEX) 🗆 | Check E | nclosed (made | out to S | ail America) | |
| Card #: | | | | | CVV: | | Exp. Date: | |
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| | | ent from above): | | | | | | |
| Signature: | | | | Date: | | | | |
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Please note: Payment is due with contract. Sponsorships are non-refundable. All sponsors must provide a high-resolution logo in .PDF, .EPS or AI format for use in SAIC marketing materials. All sponsors are responsible for creating their own logos and ad graphics, and for meeting all deadlines and graphic requirements. If deadlines are not met, Sail America does not guarantee

inclusion. Content of ads must be professional and appropriate to event management and the general public.



Instructions: To submit electronically, Save your file and click submit button.